



## **Affiliate Syndication and Sales Representative**

Skyview Networks is the leading independent audio solutions company specializing in syndication, broadcast services and network sales in a significant and dynamic growth phase. The company is seeking a highly motivated Affiliate Syndication and Sales Representative to join our team on a staff and freelance basis.

### **Requirements:**

- Proven affiliate sales audio experience across multiple programs and formats, including CHR, Hot AC and Urban/Rhythmic
- Established relationships with radio programmers and decision makers
- Understanding of radio programming, ratings analysis, and the syndication business
- Self-motivated professional that thrives in a fast-paced and results-driven environment
- Solution-oriented, resourceful, efficient, and highly dependable team member
- Experience utilizing and selling broadcast software is a plus

### **Responsibilities:**

- Grow affiliation for Skyview Networks syndicated programs to reach monthly goals
- Perform responsively and with the upmost client care to prospective and current affiliates
- Report weekly on targets, pending and closed affiliations
- Enthusiastically represent Skyview Networks' portfolio of programming and broadcast solutions to decision-makers
- Travel as required to industry events to promote Skyview programming, network with industry executives, and approach and pitch programming

Contract position on retainer with commission and bonus opportunity.

If interested, please submit a brief cover letter, resume, and salary requirements by email to [SkyviewHR@skyviewsat.com](mailto:SkyviewHR@skyviewsat.com).